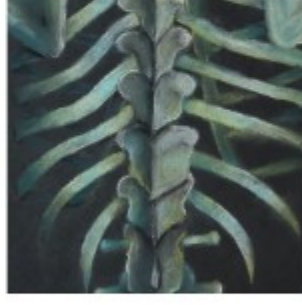
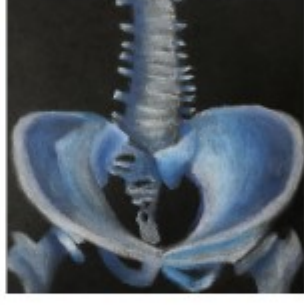
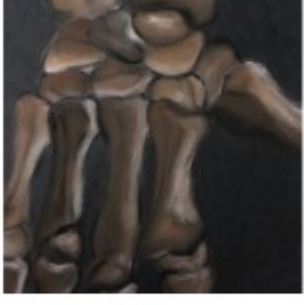




ANNUAL REPORT

2021-2022



**SAN
MARINO
SCHOOLS
FOUNDATION**
Empowering Excellence.

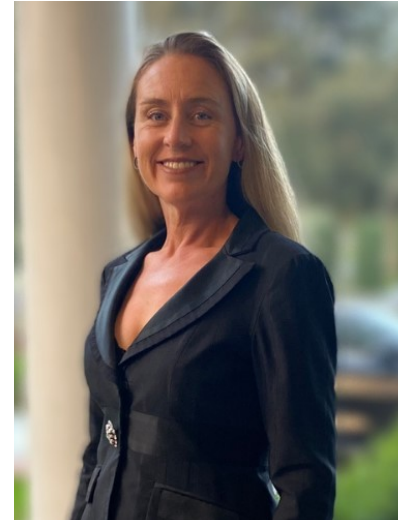


OUR MISSION

For over four decades the San Marino Schools Foundation (SMSF) has provided supplemental financial support to the San Marino Unified School District empowering the objective of delivering a world-class education with recognized excellence in academics, arts, athletics and activities.

By providing safe, supportive environments and innovative opportunities for student learning, the San Marino Unified School District (SMUSD) promotes individual student excellence, invites collaboration and discovery, and challenges students to take responsibility as members of a diverse, global community. The SMUSD goals and objectives are: to be on the leading edge of excellence in academics, arts, athletics, and activities, to maintain long-term fiscal health, to thoroughly integrate technology, and to improve and enhance communication strategies. The San Marino Schools Foundation proudly supports these objectives in our fundraising efforts.

IT TAKES A COMMUNITY DEDICATED TO EDUCATION TO MAKE AN IMPACT.



WE ARE PROUD TO SHARE WITH YOU OUR 2021-2022 ANNUAL REPORT, which showcases the impact of your generosity and collective commitment to advance educational excellence in the San Marino Unified School District.

The 2021-2022 school year was not only a near full return to “normal” academics, arts, athletics and activities, it even saw the development of new and exciting school events such as the San Marino High School Showcase. It was a truly wonderful year to be a part of the San Marino Schools Community.

As a result of your commitment to enhance educational programs and student opportunities, we awarded over \$2,000,000 in grants to San Marino Unified School District, benefiting over 2,700 students.

Thank you to every single person who made a donation to our schools this year. Thank you to those who asked others to make donations, who attended an event, who volunteered on a board or committee, and to those who played an even more active part in their child’s education than usual.

As we look to the future, we are inspired by supporters like you who continue to think of endless possibilities and build promising opportunities for SMUSD students. Thank you for empowering excellence with us.

With gratitude,

A handwritten signature in blue ink that reads "Erin Bilvado". The signature is fluid and cursive.

Erin Bilvado, President
2021-2022 Board of Trustees
San Marino Schools Foundation

SAN MARINO SCHOOLS DO MORE WITH LESS THAN ANY DISTRICT IN CALIFORNIA. For almost two decades our schools have been consistently ranked among the very best in California. Our graduates continue on to higher education at some of the highest rates in the nation. San Marino alumni are found at top colleges and universities and make their way to leadership roles in all fields: business, science and technology, medicine, law, the arts and academics.

AND YET, SAN MARINO SCHOOLS rank among the lowest in state and federal funding per pupil. How is it possible that a small school system which receives so little, does so well? This is accomplished by a deep commitment from engaged and educated parents, and from the generosity of supporters and donors.

GREAT SCHOOLS ANCHOR OUR COMMUNITY. San Marino holds a tradition of educational excellence and valuing its schools. The success of our students and schools is a source of civic pride and has attracted families to San Marino for generations. This is also reflected in the community's strong and stable real estate prices. Parents, community members, and local business have stood up and generously backed our students and schools with financial support and with volunteer spirit.

FORTY-TWO YEARS AGO, in the wake of Proposition 13, and state legislation cutting school funding, concerned community members established the San Marino Schools Foundation. By focusing philanthropy on supporting local needs, the Foundation continues to provide vital financial support to our schools. In 1989, a report on the Foundations' first decade noted, "The District does not qualify for many state and federal education funds because of the high educational and income levels of community residents and the exceptionally high achievement level of its students." The funding impediments and need to compete to be the best, described then, remain today.

BASED ON THIS STRONG HISTORY, the Foundation's role has progressed to become one of leadership. According to 2021-2022 Foundation President Erin Bilvado, "We cannot rest a moment in this competitive environment." The Foundation is increasing its focus on transparency and sustainability, deepening relationships with each school campus, building strong ties of support and engagement with parents and residents, and securing the legacy of a quality San Marino experience into the future!

2021-2022

statistics

20

certificated positions supported

1273

total donors

84%

of dollars donated by parents

447

community members donated

\$60 million

total SMSF donations since 1980

100%

students benefiting from SMSF support

SMUSD SUPERINTENDENT

San Marino Unified School District (SMUSD) ranks among the top-performing

school districts in the state of California. According to the recently released 2022 Niche School District Rankings report, San Marino is not only one of the highest-regarded school districts in the state but in the country as well. Of the nearly 10,800 school districts across the United States, SMUSD ranks in the top 100 of the Best School Districts in America. Niche also found that SMUSD ranks in the top percentile for "Districts with the Best Teachers in America," "Best Places to Teach in America," and the "Safest School Districts in America."



I am exceptionally proud of the fact that all schools in our District have been designated as California Distinguished Schools and National Blue Ribbon Schools. In 2021, Huntington Middle School was the only middle school in California and one of only 45 middle schools in the nation to receive the National Blue Ribbon Award.

In California, school districts are funded through the Local Control Funding Formula (LCFF). Due to this formula, our District is one of the lowest state and federally funded school districts in California. If it were not for the generosity of our amazing and resourceful families and community, we would not be able to survive, much less thrive. Our PTAs, San Marino Schools Foundation, PTAffiliates, Chinese Club/School, Partnership for Awareness, Rotary, City Club, City of San Marino, and PCC have remained steadfast in their unwavering commitment to supporting a world-class education for each and every student enrolled in our schools. More than a quarter of the District's annual revenues are derived from two parcel taxes, donations from the San Marino Schools Foundation, and other local sources. Through the Foundation's hard work and our families' generosity, a minimum of \$2M is raised annually by the San Marino Schools Foundation.

Moreover, San Marino Unified School District's highly trained and student-centered educators work tirelessly to support the important work of providing innovative instructional programs in their classrooms. Individual learning needs are assessed and addressed through diagnostic assessments and personalized learning approaches are tailored to provide every student with a high-quality instructional program that best meets their individual needs. District counselors and school psychologists employ research-based techniques and 21st century assessments, interventions, and counseling practices when prioritizing the social-emotional needs of all students.

The Board of Education, administration, and support staff work hard to strategically assess and improve programs, enhance course offerings, and provide clean and safe spaces for students to learn and grow while aspiring to realize their dreams. School safety is a top priority for our District. Campus security is continuously assessed with annual training provided to all employees to ensure that the District is best positioned to provide a clean and secure learning environment conducive to student learning. We want every student to feel a sense of belonging while also feeling safe and supported.

As we look forward to providing every student with a world-class education in The Four A's: Academics, Arts, Athletics, and Activities, we recognize the need to not only prepare our students academically, but also to inspire in them a desire to embrace change, discover a love of learning, seek out their passions, practice kindness, compassion, and self-care so that they may grow to become independent, confident global citizens.

SMUSD remains a leader in K-12 education due to the strong partnership that we have with our families and community. These partnerships are essential to providing our students with the high-quality education, support, and services our families expect and our students deserve. It is through the much-needed contributions to the San Marino Schools Foundation that our District is able to continue to provide low-class sizes, exceptional instructional programs, support for students' social-emotional well-being, increased access to innovative STEM education, and other various programs designed to prepare students to be highly successful, inquisitive, adaptive, responsible, collaborative and dynamic members of a global community. We are incredibly grateful for the continued support of the Schools Foundation and for the difference it is making in the lives of countless students year after year.

Sincerely,

A handwritten signature in blue ink, appearing to read "Linda de la Torre".

Linda de la Torre, Ed.D.
Superintendent

San Marino High School graduates received 92 offers from UC campuses including

34 FROM UC BERKELEY

10 FROM UCLA

14 FROM UCSD

18 FROM UCSB

San Marino High School graduates who went on to higher education

97.4%

3

PCC Dual Enrollment courses offered

122

122 students enrolled in 21-22 PCC Dual Enrollment

Percentage of AP Exam scores of 3 or higher

92%

AP Courses Offered: 18

AP Exams Ratio: 0.95 exams/student

ACT Average Score: 28

SAT Average Score: 1403

SMHS graduates received 6 offers from Ivy League Colleges & 22 offers from highly selective universities
USC: 17 - MIT: 2
Johns Hopkins: 3

Volunteer hours across all four campuses

101,418



SMHS CLASS OF 2022 COLLEGE DESTINATIONS

Alcorn State University
 American University
 Arizona State University
 ArtCenter College of Design
 Baylor University
 Berklee College of Music
 Boston University
 BYU Idaho
 California College of the Arts
 California Lutheran University
 CSU Poly - Pomona
 CSU Poly - San Luis Obispo
 CSU - Bakersfield
 CSU - Channel Islands
 CSU - Fullerton
 CSU - Los Angeles
 CSU - Northridge
 CSU - Sacramento
 Carleton College
 Chapman University
 Citrus College
 Colby College

Columbia University
 Cornell University
 DePaul University
 Drexel University
 Embry-Riddle Aeronautical
 University
 Fashion Institute of Design
 & Merchandising
 Fordham University
 Fullerton College
 George Washington University
 Georgetown University
 Harvey Mudd College
 Indiana University
 Institute of Culinary Education
 Johns Hopkins University
 Loyola Marymount University
 Massachusetts Institute of Tech
 New York University
 Northeastern University
 Northwestern University
 Occidental College

Parsons School of Design
 - The New School
 Pasadena City College
 Pepperdine University
 Pomona College
 Princeton University
 Purdue University
 Rice University
 San Diego State University
 Santa Clara University
 School of Visual Art
 Southern Methodist University
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 Texas Christian University
 Texas Tech University
 The Master's University
 The Ohio State University
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 University of North Texas
 University of Oregon
 University of Pennsylvania
 University of Pittsburgh
 University of Redlands
 University of San Francisco
 University of Southern California
 University of Washington
 Whitman College
 Worcester Polytechnic Institute
 Xavier University of Louisiana

SAN MARINO HIGH SCHOOL

JASON KURTENBACH, PRINCIPAL
CARLOS KASSAM CLAY, ASST. PRINCIPAL



The community supports this school in a way that no other community I've ever been in can support their high school. They know that an investment in us is an investment in their kids.

-Jason Kurtenbach, Principal

My favorite part about going to school here is the teaching staff. I feel like they're very engaged and they really want their students to learn.

-Kayla Giddings, SMHS Student

SMHS hosted the first ever Showcase to celebrate and highlight the many, many things that make San Marino High School so special. Thirty-two clubs, twenty-seven athletic teams and a host of other opportunities not seen at most schools.

2 N M S
0 A E C
2 T R H
1 I I O
O T L
A L S



SMHS BY THE NUMBERS



870 SMHS TITANS



7 TEACHERS FUNDED BY SMSF



\$449,000 DONATED BY FAMILIES



62% OF FAMILIES DONATED



15 NATIONAL MERIT SCHOLARS

HUNTINGTON MIDDLE SCHOOL



DARYL TOPALIAN, PRINCIPAL
MARY HAZLETT, ASST. PRINCIPAL

My favorite part is that the teachers, they really care and they want you to learn a lot. **-Max, HMS Student**



HMS BY THE NUMBERS



625 HMS FOXES

5 TEACHERS FUNDED BY SMSF



\$414,800 DONATED BY FAMILIES

66% OF FAMILIES DONATED



1 NATIONAL BLUE RIBBON

2021 NATIONAL BLUE RIBBON SCHOOL

132,000 Elementary and Secondary schools in U.S.

325 Schools received a National Blue Ribbon in 2021

HMS was 1 of only 45 middle schools to receive the award

HMS was the ONLY middle school in California to receive the award

This recognition really goes to the hardworking teachers and staff at HMS. They have demonstrated their dedication to students and the tradition of excellence, not only as committed educators but to their students.

-Daryl Topalian, Principal



We are 625 budding scholars, athletes, artists and musicians. Every day at Valentine is one of creativity, critical thinking, communication and collaboration. Our parents know what an investment in Valentine means: helping their children enjoy a rich educational experience at school.

-Alana Faure, Former Principal

Students become competent in using the tools of critical thinking and communication as they learn to become literate seekers of knowledge, effective users of ideas, information, communication and problem solving.

-Kelly Duncan, 2nd Grade Teacher

W.L. VALENTINE ELEMENTARY SCHOOL



*Our teachers care about their students.
They create safe, nurturing learning environments.*



VALENTINE BY THE NUMBERS



625 VALENTINE VIKINGS

4 TEACHERS FUNDED BY SMSF



\$415,000 DONATED BY FAMILIES

70% OF FAMILIES DONATED



I get to learn something new every time that I come here.

-Valentine Student



K.L. CARVER ELEMENTARY SCHOOL



We have a great appreciation for the dedication and professionalism of teachers and staff and the generosity and kindness of our families.

-Dr. Michael Lin, Former Principal

Carver is the best school to attend because the teachers make learning a lot of fun. Also, I can tell the teachers really love us.

-Carver Student



Our teachers and staff are true champions.



Everyone should know that Carver doesn't just help you learn but it makes you leaders.

-Carver Student



CARVER BY THE NUMBERS

- 585 CARVER PIONEERS
- 4 TEACHERS FUNDED BY SMSF
- \$295,000 DONATED BY FAMILIES
- 49% OF FAMILIES DONATED



WE'RE SO GRATEFUL TO SEE YOU!

The 2021-2022 school year saw a return to in-person celebrations for the Foundation. We started the year with the return of the New Family Reception to the Old Mill in October, 2021.

Later, as the school year concluded, we celebrated everyone who had made an annual gift of \$2,500 since July, 2019 at the much anticipated return of the Donor Recognition Party. Foundation Trustees hosted a tropical evening of food, firelight and student musical performances.

To all our hosts and donors, we say thank you!

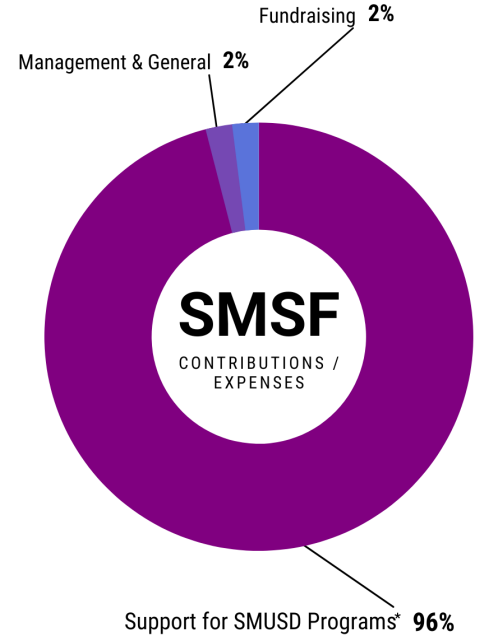
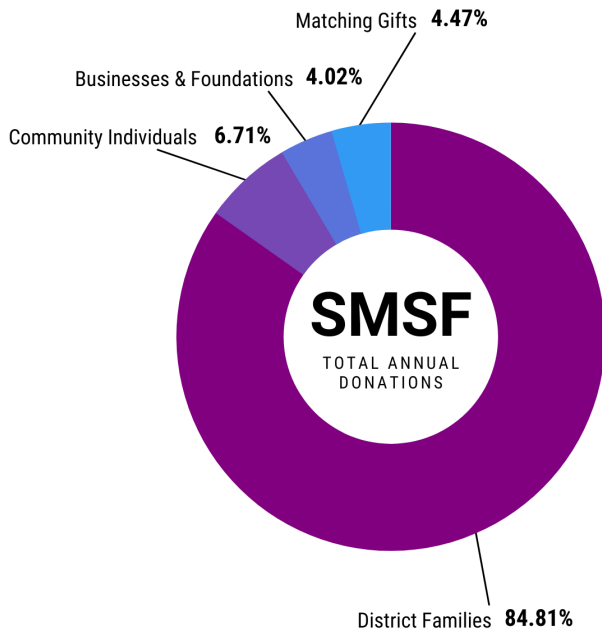


FOUNDATION AND SMUSD LEADERSHIP



FINANCIALS

2021-2022 IN A SNAPSHOT



Total 2021-2022 Annual Campaign Donations
\$1,855,584

ASSETS:	6/30/22	LIABILITIES AND NET ASSETS:	6/30/22
Cash and Cash Equivalents	\$ 735,880	Permanently Restricted	\$ 699,517
Endowment Fund	\$ 4,239,465	Temporarily Restricted	\$ 200,282
Other Assets	\$ 874	Unrestricted	\$ 4,067,144
		Liabilities	\$ 9,276
Total Assets	\$ 4,976,219	Total Liabilities & Net Assets	\$ 4,976,219

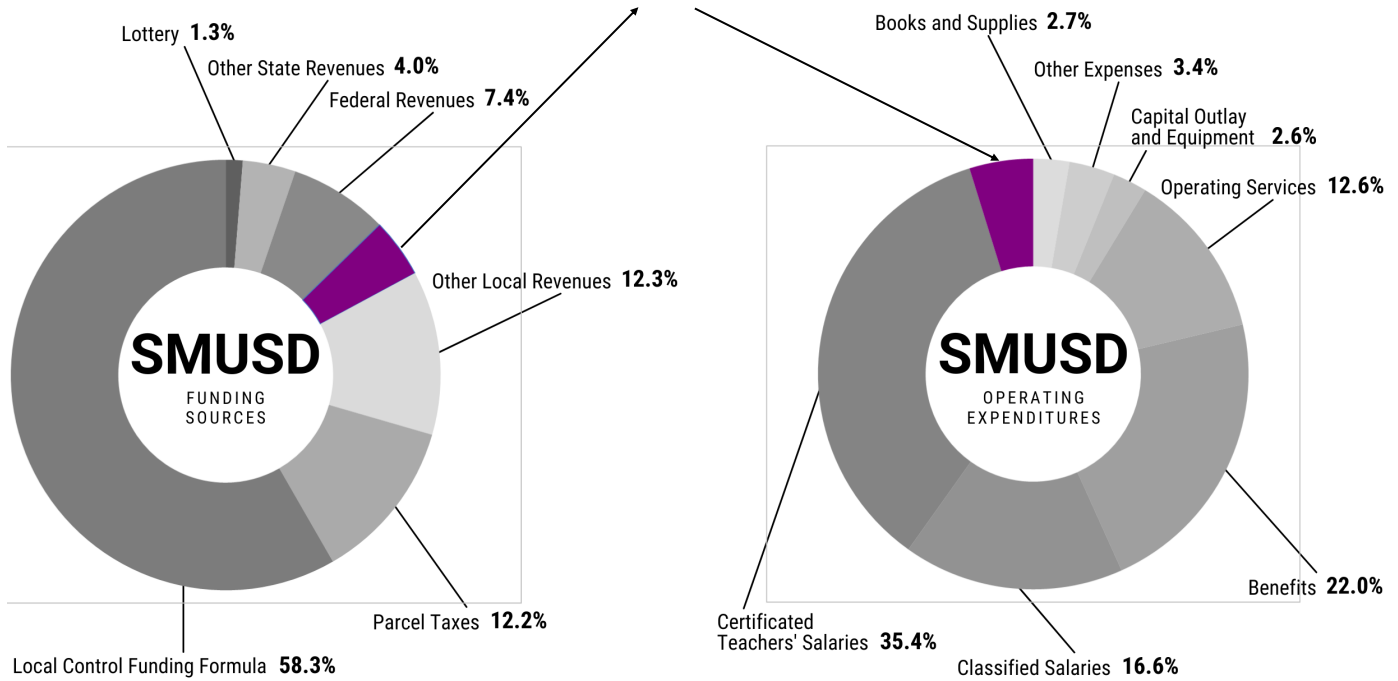
STATEMENT OF FINANCIAL POSITION

June 30, 2022

SAN MARINO SCHOOLS FOUNDATION
Empowering Excellence.

*Includes restricted funds released to district.

**San Marino Schools
Foundation Contribution 4.4%**
(This funded 20 TEACHERS out of the year's
Certificated Salaries)



Total 2021-2022 Funding
\$46,135,159

The San Marino Schools Foundation awards grants each year in response to the needs the District defines and applies. The first grant approved every year goes directly towards full-time teacher salaries.

EIGHT YEARS AGO, the Foundation's Board of Trustees set the goal of applying best practices to all aspects of its operations to increase transparency, elevate accountability, and to properly reflect its 501(c)3 non-profit tax status. To accomplish this, SMSF established a process of awarding grants to the District following review

by a grants committee made up of Foundation Trustees. At the end of each year, the District submits a full report to the Foundation confirming the funds were spent in accordance with the grant requirements.

THIS GRANTING APPROACH allows the Foundation to continue its historical role of directly helping to close the gap between what state funding provides and what community expectations of educational excellence require. In keeping with contemporary best practices, the Foundation continues being responsive to our school district's needs and being responsible to its donors.★

The San Marino Schools Foundation practices full transparency. Audited financial statements are available on our website.

OUR DONORS

The San Marino Schools Foundation thanks all of the following donors for contributions received from July 1, 2021 to June 30, 2022.

CORPORATE AND ORGANIZATIONAL DONORS



KILLACKY LAW OFFICES
A PROFESSIONAL CORPORATION



FOUNDER'S CIRCLE

\$10,000 or more

Chinese Club of San Marino
Killackey Law Offices
Walt Disney Company Foundation[^]

SAN MARINO FAMILY CIRCLE

\$5,000 to \$9,999

California American Water Company
TMS Smiles
The WWH Foundation

LACY PARK DONORS

\$3,000 to \$4,999

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M S International, Inc.[^]
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Southern California Edison[^]

HUNTINGTON DONORS

\$1,000 to \$2,999

Amazon Smile
Gilead[^]
Healthpeak Properties, Inc.[^]
PlayStation Cares

COMMUNITY DONORS

\$500 to \$999

Blue Valley Insurance Agency
San Marino City Club
The Doctors Management Company[^]

CONTRIBUTORS

Up to \$499

KPMG[^]
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[^]Employee Matching Donation

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SAN MARINO FAMILY CIRCLE

\$5,000 to \$9,999

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*Honor Roll Donor (donating at or above the \$2,500 per child ask)

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Joy & Matthew Lin
Richard & Joyce Lin
Emily & Steve Linden
Lisa & Dave Link
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Linda & Jeffrey Lo
Sean Ky & Richard Lord
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Patricia Tom Mar & Harry Mar
Curtis & Nichole McClam
The McCrary Family
Susan & Kevin McDonnell
Janice Lee & Brian McMahon
Sarah & Eric Miller
Alison & Erik Moller
The Montelongo Family
Victoria & Alfred Mordecai
Patricia Moreland
Christine & Stephen Morris
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Grace Ting & Raghu Murthy
The Nesnas Family
Northrop Grumman Corporation
Nuveen Investments
William & Sunny Oh
Harry Olivar
Renee & Todd Olson
The O'Mara Family
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Juliann & Andrew Rooke
John Ryan & Kim Siegmund
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Patti Smith
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Patricia & Andrew Stenwall
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Linda Hui & Hal Suetsugu
Dr. Hao Sun & Elena Hsieh
Victor & Angela Sze
The Talt Family
The Tang Family
Charles Tang
Andy & Christine Tran
The Jenny and Le Tran Family
Zhihua Li & Tu Tran
Lili Che & Allen Tsai
Jasmin & Tony Tsai
Adam Von & Doris Chia
The Liu & Wang Family
Rosemary Lay & David Wang
Mor-San Chan & Charles Wang
The Wendling Family
Susan Zheng & Josh Weng
Karen & Robert Wicke
Daisy & Jon Wilson & Family
Anit Chan & Beng Wong
Jacob & Wendy Wong
Susan & Webster Wong
Peter & Vivian Wong
Jack Chou & Kathy Wu
Peter & Chong Hong Wu
Mark & Amy Yee
Tim & Christin Yoo
Kimi Tamura & Ted Yu
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Winnie Zhang and Rong's Family

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Hannah Frank

GIVING MADE EASY

PLANNED GIFTS: There are many ways to make San Marino Schools part of your estate plan. These include planned gifts and gifts of real estate. Also, local families establish memorial funds named for loved ones. Continue the San Marino Schools tradition as part of your legacy. Contact the Foundation office for details on a customized approach to ensure your legacy lives on by changing the lives of students for years to come.

ALUMNI CLASS GIFTS/ENDOWMENTS: The Foundation encourages San Marino alumni to create endowed funds in the name of the class. Such gifts will provide ongoing support of educational excellence benefitting future students and can be matched to the interests of the class. These endowments can be refreshed at key reunions and reflect the legacy of a class in the history of San Marino Schools to “pay it forward” to future generations of kids.

GIFTS OF STOCK/MANDATORY IRA DISTRIBUTIONS: A gift of appreciated stock/securities or mandatory IRA withdrawal is a very effective way to give. This type of giving can be combined with an endowment or a personalized giving approach. Contact the Foundation office for details.

GRANDPARENTS/EXTENDED FAMILIES: Please make sure grandparents and extended family understand our funding needs. They could play a key role in contributing to our per student need. We are happy to reach out to them!

DONATE A VEHICLE: If you have a vehicle that you no longer use or are close to retiring, contact the Foundation office for assistance in turning your old wheels into a gift for our schools.

MATCHING GIFTS: Double your donation! Check with your employer to see if they participate in a matching gift program.

ONLINE: To make a one-time or recurring donation by credit card, visit smsf.org/donate.

BY MAIL: Send your check payable to San Marino Schools Foundation to 1665 West Drive, San Marino, CA 91108

BY PHONE & PICK-UP AT YOUR HOME: Contact the SMSF office at 626.299.7014

RECURRING GIFTS / MONTHLY INSTALLMENT: A recurring, monthly gift is an easy, affordable way to empower excellence in our schools. A yearly pledge can be charged monthly to your credit or debit card. Contact the Foundation office for assistance.

TELL A FRIEND: Finally, we can all be ambassadors for our students and schools. Each of us can remind family and friends to remember the Foundation if they are considering making a charitable gift.





Congratulations CLASS OF 2022

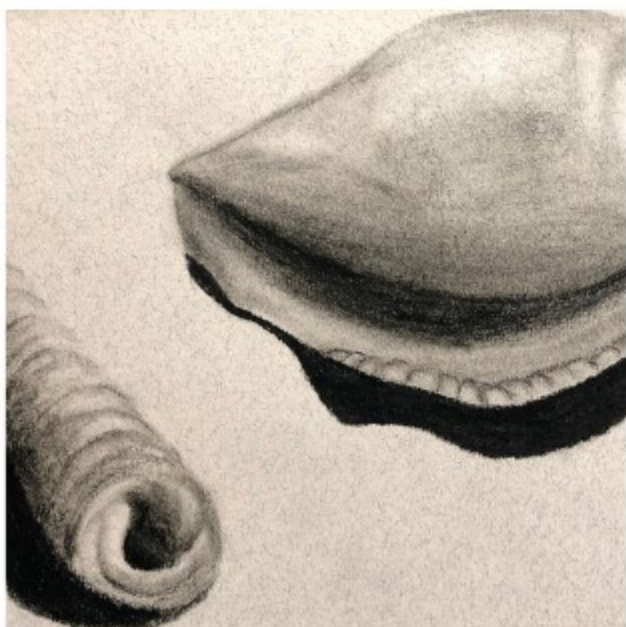
Wherever you go, go with all your heart.

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